Recent Faculty Publications in Management

2016

Lee, J. K., & **Kim, M. Y.** (in press). Market-Driven Technological Innovation through Acquisitions: The Moderating Effect of Firm Size. *Journal of Management*.

Kim, M. Y. (2016). Geographic Scope, Isolating Mechanisms, and Value Appropriation. *Strategic Management Journal*, *37*(4), 695-713.

Poppo, L., & Zheng, C. (in press). In R. Searle, A. Nienaber, & S. Sitkin (Eds.), *Trust and Contracts: Complements versus Substitutes in Business to Business Exchanges* (Vol. forthcoming). Routlege Press.

Poppo, L., Milakhin, A., & Nguyen, T. (in press). The Social Context of B2B Exchanges: Trust and Relational Governance. In R. Ragozzino, L. Mesquita, & J. Reurer (Eds.), *Collaborative Strategy: A Guide to Strategic Alliances. Trust.* (Vol. forthcoming). Edward Elgar Press.

Chi, T., & **Zhao, Z. J.** (in revision). Equity Ownership as Means of Incentive and Control in Cross-Border Knowledge Collaboration. *Global Strategy Journal*.

2015

Poppo, L., Zhou, K. Z., & Li, J. (in press). When Can You Trust "Trust"? Calculative Trust, Relational Trust, and Supplier Performance. *Strategic Management Journal*.

2014

Chi, T., & **Zhao, Z.** (2014). Equity Structure of MNE Affiliates and Scope of their Activities: Distinguishing the Incentive and Control Effects of Ownership. *Global Strategy Journal*, *4*(4), 257-279.

Zhao, Z., & Chadwick, C. (2014). What we will do vs. what we can do: The relative effects of unit-level NPD motivation and capability. *Strategic Management Journal*, *35*(12), 1867-1880.

Chadwick, Clint, Jan Super, and Kiwook Kwon. (2014) "Resource Orchestration in Practice: CEO Emphasis on SHRM, Commitment-based HRM, and Firm Performance." *Strategic Management Journal*.

Chadwick, Clint, and Carol Flinchbaugh. (2014) "The Effects of Part-Time Workers on Establishment Performance." *Journal of Management*.

Poppo, L., & Zhou, K. Z. (2014). Managing Contracts for Fairness in Buyer-Supplier Exchanges. *Strategic Management Journal*.

Schepker, D. J., Oh, W., Martynov, A., & **Poppo, L**. (2014). The many futures of contracts: Moving beyond structure and safeguarding to coordination and adaptation. *Journal of Management*.

Poppo, L., & Schepker, D.J. (2014). The Repair of Public Trust following Controllable or Uncontrollable Organizational Failures: A Conceptual Framework. In B. Moriarty, A. Wicks, & J. Harris (Eds.), *Public Trust in Business* (pp. 326-360). Cheltenham, England: Cambridge University Press.

Zhao, Zheng, and **Clint Chadwick**. (2014) "What We Will Do vs. What We Can Do: The Relative Effects of Unit-level NPD Motivation and Capability." *Strategic Management Journal*.

Guthrie, J.P, Turnover at the top: The relationship between executive team departures and firm performance (with J. Messersmith, J. Lee & Y. Ji). Organization Science, forthcoming.

Treviño, L. K., **Den Nieuwenboer**, N. A., & Kish-Gephart, J. J. (2014). (Un)ethical behavior in organizations. ***Annual Review of Psychology.***

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Ndofor, H., Vanevenhoven, J. & **Barker, V.L. III**. 2013. "Software firm turnarounds in the 1990s: An analysis of reversing decline in a growing, dynamic industry." *Strategic Management Journal*.

Yong Li & **Tailan Chi**. 2013. Venture capitalists' decision to withdraw: The role of portfolio configuration from a real options lens. *Strategic Management Journal*, 34 (11): 1351-1366.

Dennis, Karney. 2013 "The Team Establishment Process for Self-Managed Work Teams: A Model From the Field", *Team Performance Management*, vol 19, ½ 87-108 (co-authors: E. Perry & D. Spencer).

Kim, M. Y. 2013. Many Roads Lead to Rome: Implications of Geographic Scope as a Source of Isolating Mechanisms, *Journal of International Business Studies*, 44(9): 898-921.

May, D. R., & Luth, M. T. (2013). The effectiveness of ethics education: A quasi-experimental field study. *Science and Engineering Ethics*, 19, 545-568. (Funded by a three-year NSF Grant: #0629443).

Perry, E., Karney, D., and **Spencer, D**. "Team Establishment of Self-Managed Work Teams: A Model From the Field," Team Performance Management, 2013, 19 (1/2), 87-108.
Zhao, Z. and Chadwick, C. What we will do vs. what we can do: The relative effects of unit-level NPD motivation and capability. **Strategic Management Journal.** Published online on September, 2013. (DOI:10.1002/smj.2184)

Zhao, Z. and Anand, J. Beyond boundary spanners: The 'collective bridge' as an efficient inter-unit structure for transferring collective knowledge. **Strategic Management Journal**. Published online on April 2013. (DOI:10.1002/smj.2180)

2012

McClelland, P.L., **Barker, V.L. III** & Oh, W.Y. 2012. "CEO career horizon and tenure: Future performance implications under different contingencies." *Journal of Business Research.*

Bucheli, M. & **Kim, M.-Y**. 2012. "Political institutional change, obsolescing legitimacy, and multinational corporations." *Management International Review*, 52(6): 847-877

Chadwick, Clint, Ji-young Ahn, and Kiwook Kwon. 2012. "Human Resource Management's Effects on Firm Level Relative Efficiency." *Industrial Relations*, 51(3): 704-730.

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Chadwick, Clint, Sean A. Way, Gerry Kerr, and James W. Thacker. "Boundary Conditions of the High-Investment Human Resource Systems—Small Firm Labor Productivity Relationship." In press, *Personnel Psychology*.

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Martynov, Alex and **Zheng Zhao**, 2007. "High Performance Work System and Knowledge Creation within Organizations", targeting for International Journal of Strategic Change Management.

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Recent Faculty Publications in Management

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Tailan Chi & Anju Seth, 2006. Choice of Market Entry Modes Under Uncertainty: An Empirical Investigation. Anju Seth, Bart Taub & **Tailan Chi**, 2006. *Modeling Strategic Alliances as a Dynamic Game*.

Guthrie, James P., 2006. Reducing patient mortality in hospitals: The role of human resource management (with M. West, J. Dawson, C. Borrill & M. Carter) *Journal of Organizational Behavior*, 2006., 27: 983-1002.

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